

# Addressing the behavioural gap in energy/economy models: Outcomes of the BE<sub>4</sub> Workshop and outlook for the state-of-the-art

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## Motivation

Building **sustainable energy systems** require a focus on **behaviour**, along with technologies, energy efficiency and low-carbon fuels

**Energy/Engineering/Economy/Environment (E<sub>4</sub>)** models typically neglect, but are moving towards capturing behaviour

There are **risks** from ignoring, and **benefits** from addressing behaviour in long-term mitigation modelling, and methods allow improvements

## International BE<sub>4</sub> Workshop

Brought together 50 participants working on improving the behavioural realism of E<sub>4</sub> models; funded by IEA-ETSAP and WholeSEM

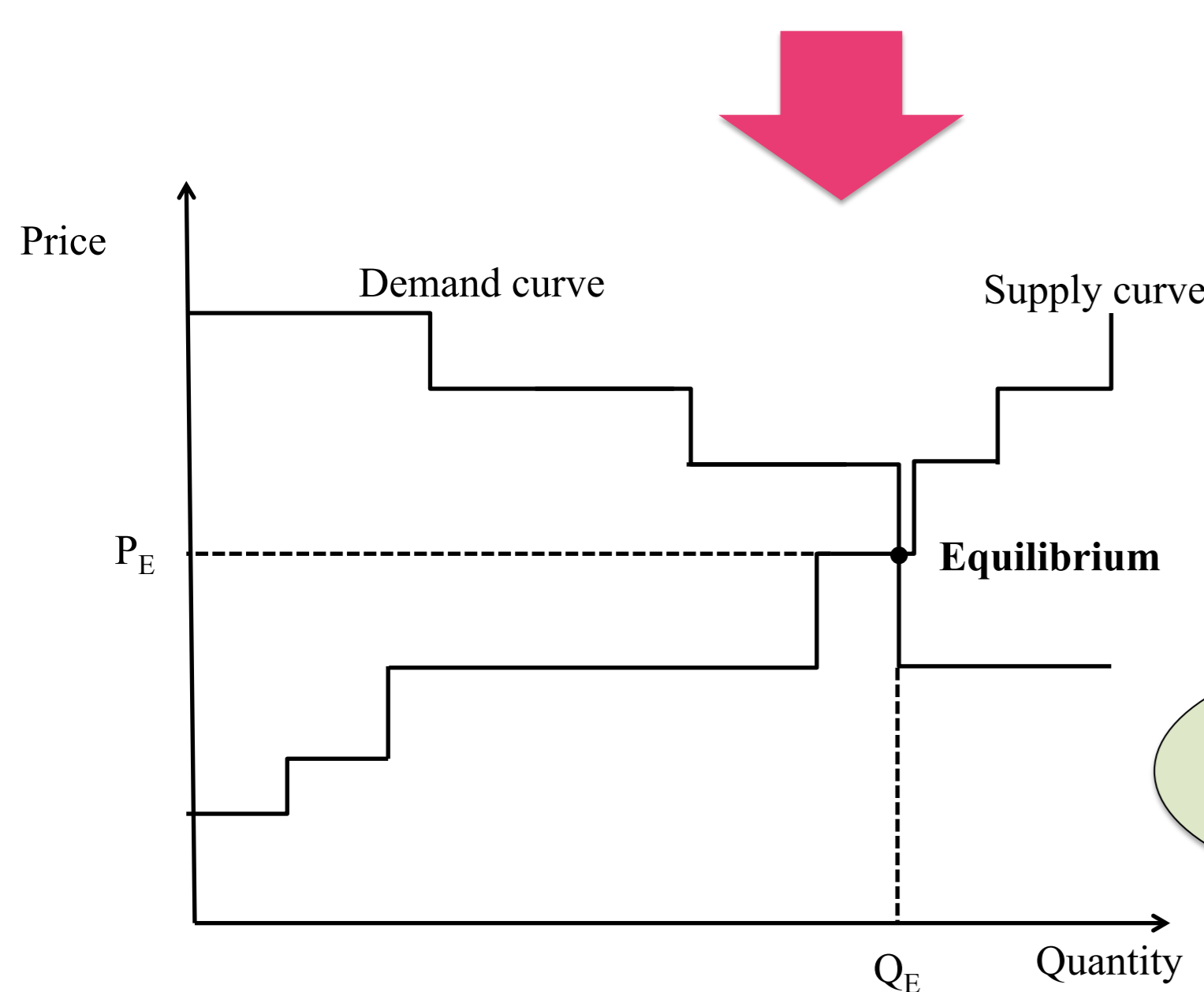
Held at UCL in London on April 20<sup>th</sup>-21<sup>st</sup>, 2015, with 21 presentations including keynote speeches from Mark Jaccard and Andreas Schäfer

\*Presentations and references available at: [www.iea-etsap.org/web/BE4\\_Presentations.asp](http://www.iea-etsap.org/web/BE4_Presentations.asp)

## Achieving technology transitions in energy systems models

**Optimum technology pathways are typically achieved within these models with the implicit assumptions of:**

- Rational decision-making
- Perfect information
- Competitive markets
- Perfect foresight
- "Social planner" perspective
- Only price-based demand response (if at all):



### Risks of simplistic, or no accounting of behaviour:

- Techno-optimism: Over-optimistic, cheap technology adoption
- Neglecting public opposition
- Neglecting distributional impacts
- Not counting on the societal change needed for large demand response
- The availability of many low-cost options for GHG mitigation through behaviour change

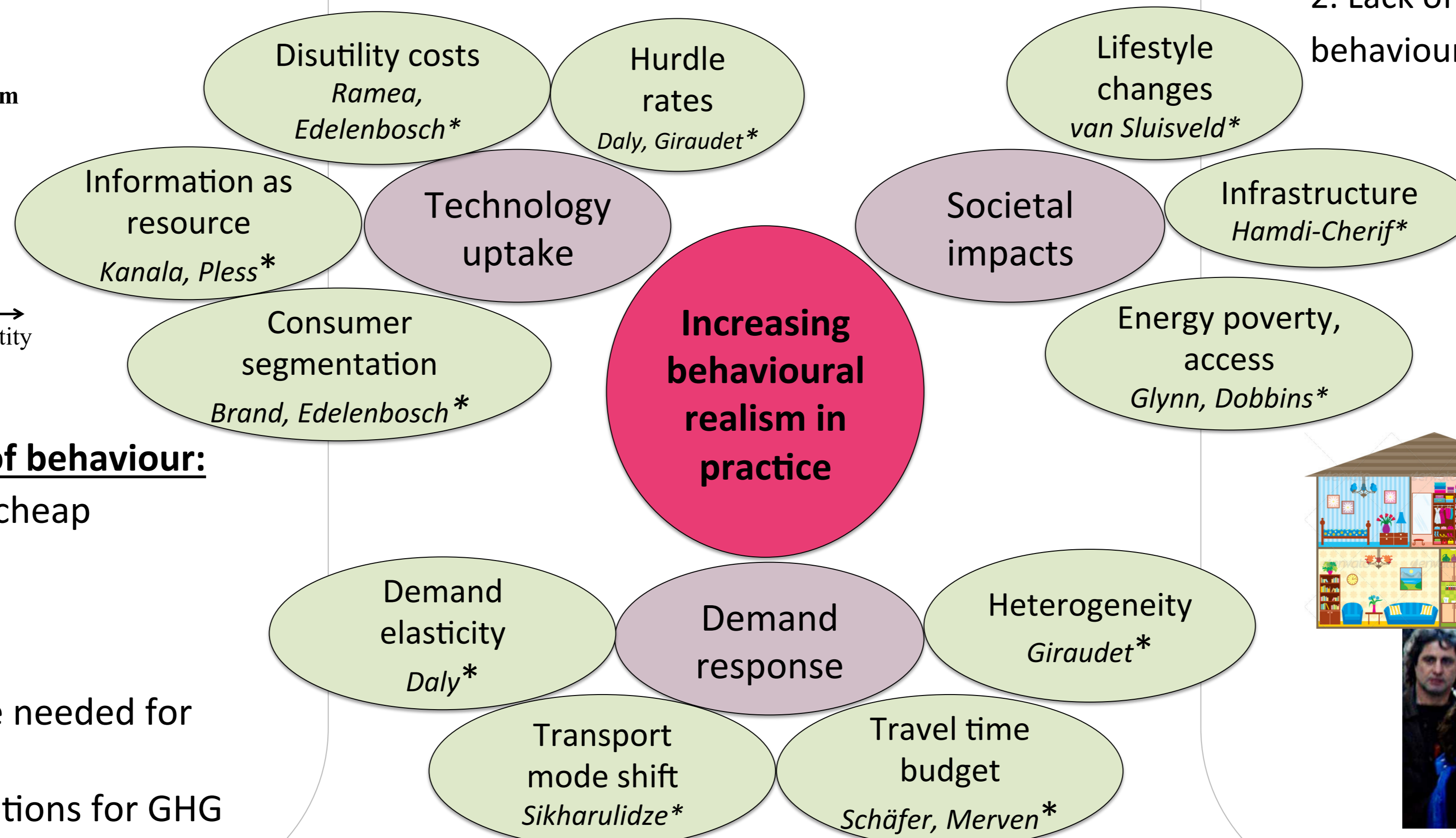
## State-of-the-art in BE<sub>4</sub> Modelling

### Introducing:

Heterogeneity in people and markets;  
Hidden costs in decision-making;  
Non-cost-optimal decision frameworks,

### Using:

Empirical evidence  
Discrete choice analysis;  
Agent-based modelling;  
Social science insights.



## People and society: Perspectives from Social Sciences

### Methodologies & frameworks from Social Sciences

(Huebner et. al, Narasimhan et. al, Hargreaves et. al\*)

<u>Understanding</u>	<u>Measuring</u>	<u>Modelling</u>
Practice theory	Energy monitoring	Agent-based model
Psychology	Web survey	Discrete choice
....	Walking interviews	Econometric model
	Stated, revealed pref.	Historical data

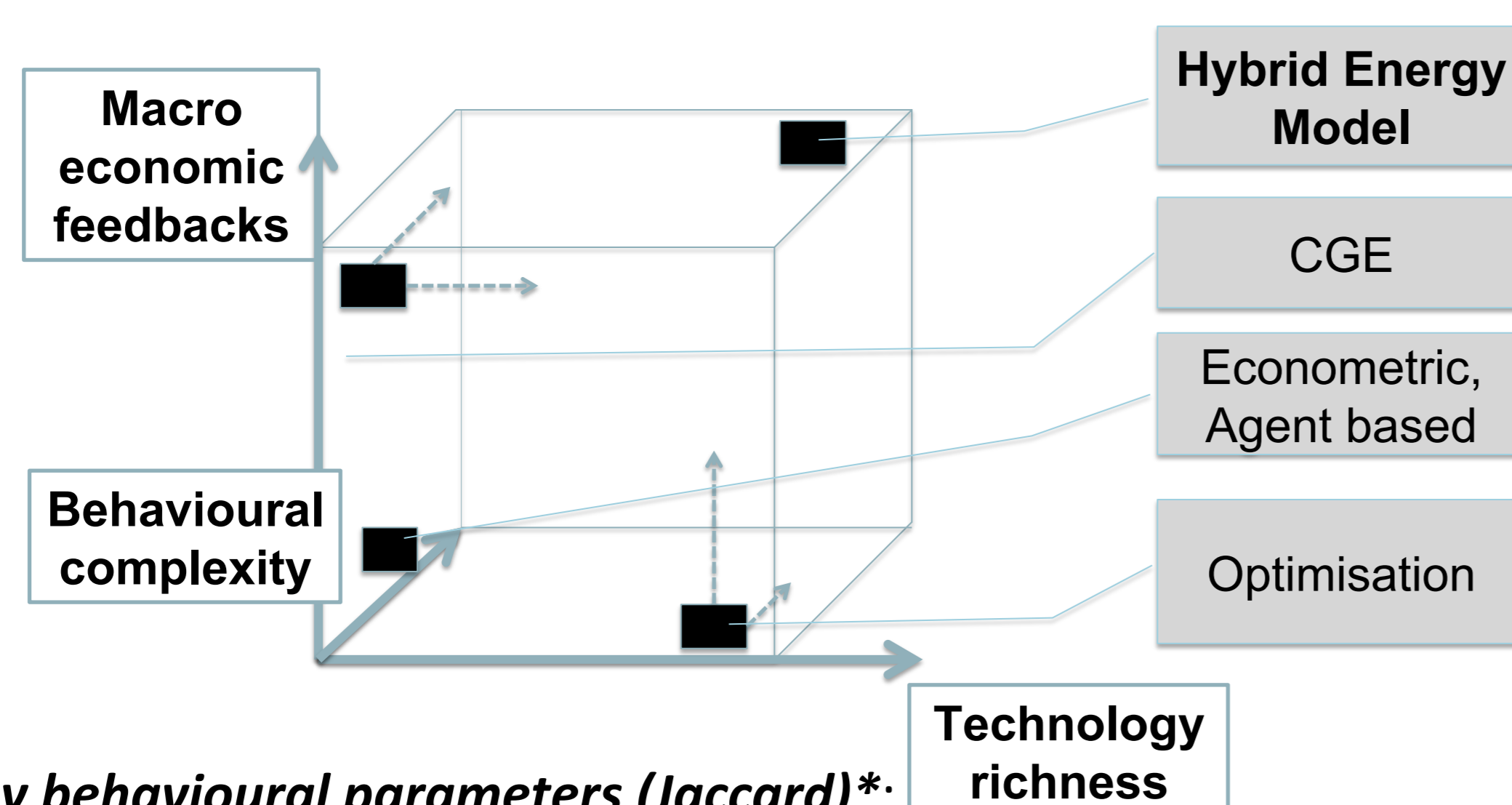
### Main challenges of modelling behaviour

(Huebner et. al\*)

1. Limited understanding of 'behaviour'
2. Lack of theories with substantial explanatory power of behaviour
3. Data issues: Lack of high quality data relevant to behaviour; huge variability exists; measurement issues (self-reported vs. observed)
4. Huge complexity of the physical processes through which behaviour is translated into changes in energy demand



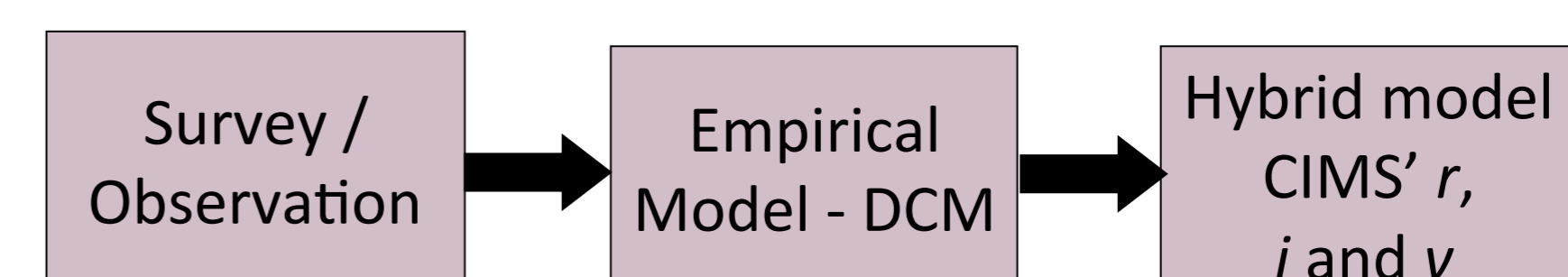
## Building hybrid models with behavioural complexity



### Three key behavioural parameters (Jaccard)\*:

- **Discount rate (r)** - time preference as reflected in actual decisions, excluding technology-specific risks
- **Intangible cost (i)** – technology-specific decision factors, especially differences in quality of service and cost risks
- **Market heterogeneity (v)** – reflects the diversity among decision makers in terms of real and perceived costs (logistic curve)

### Discrete choice models (DCM) to estimate r, i and v



### Market share formula:

$$\frac{e^{u_j}}{\sum_{k=1}^K e^{u_k}} = \frac{\left[ CC_j \times \frac{r}{1 - (1+r)^{-n}} + OC_j + i_j \right]^{-v}}{\sum_{k=1}^K \left[ CC_k \times \frac{r}{1 - (1+r)^{-n}} + OC_k + i_k \right]^{-v}}$$

Use OLS to estimate v for which predictions from CIMS are consistent with those from the DCM model.

### Use DCM for more realistic projections of technology transitions

Horne, Jaccard, Tiedemann (2005) "Improving Behavioral Realism in Hybrid Energy-Economy Models Using Discrete Choice Studies of Personal Transportation Decisions," *Energy Economics*, V27.